



SUMITOMO CHEMICAL ASIA PTE LTD

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Dear Roy,

I would like to thank you and your team for the good support extended to Sumitomo Chemical Asia (SCA) throughout these years. SCA started in 2006 with sales of pre-marketing products prior to the commercial production and sales of Petro-Rabigh products in 2009. Great Alliance had started business with SCA with purchases of pre-marketing products and has been growing their purchases annually, off-taking close to 17,800 MT in 2012. This partnership with Great Alliance has spanned 7 years and counting. We look forward to Great Alliance growing alongside SCA in the many exciting years ahead, especially with the plans for Phase II of Petro-Rabigh project.

As polyolefin business is cyclical with much price volatility, the key to our strong relationship hinges on Integrity and Trustworthiness. Roy has always been a man of his words, honoring all contracts concluded with SCA. As a distributor of raw materials and finished products, Great Alliance has demonstrated to SCA as well as its customers to be a stable and dependable business partner. Based on its good purchase record and reliable business practice, we are confident of Great Alliance's commitment to off-take the monthly quantity allocated to them.

Other than the daily business dealings, Great Alliance has also constantly provided SCA with valuable and timely market information and insights. With their ears close to the ground, they are always open and ready to share on markets trends or developments. SCA truly appreciate Great Alliance's effort to add value to this firm partnership. In this dynamic business environment where information is key to success, Great Alliance has certainly assist SCA to stay relevant and excel in the marketplace.

I would recommend the services of Great Alliance to end users as SCA has complete trust in their capability, reputation and credibility. They are professional and on top of that the team led by Roy is a delight to work with.

Warmest Regards

Alan Khoo
General Manager, Sales

